

#Altraining

## MOBILE WEB DESIGN FOR STUDENT RECRUITMENT

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## **LEARNING OUTCOME**

## After participating...

...you will be able to apply efficient web development strategies to support marketing and admissions goals on multiple mobile devices.



#### **AGENDA**

- Audience needs and expectations: Now and into the future
- Identifying examples & best practices
- Developing strategies to meet your goals
- Web Design Tools and Frameworks
- Measurement and analytics
- Prioritizing staff and resources
- Making the pitch for funding

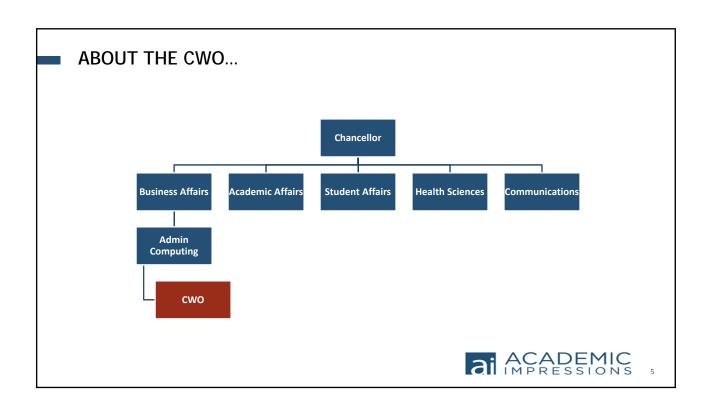


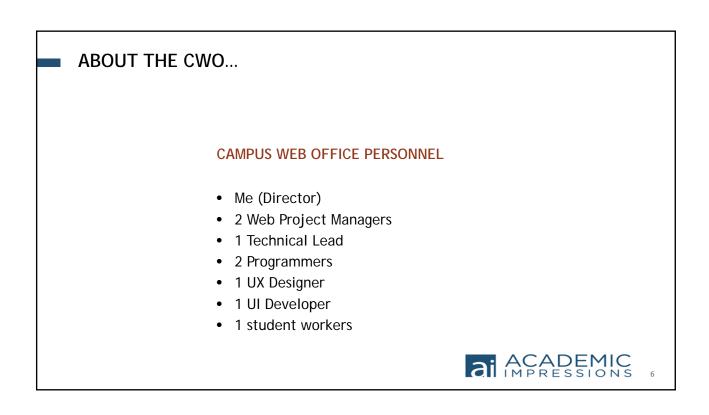
#### WHO AM I?



- Director, Campus Web Office (CWO) at UC San Diego
- 6 years at UC San Diego
- Web Development field since '01
- 4 years supporting mobile devices









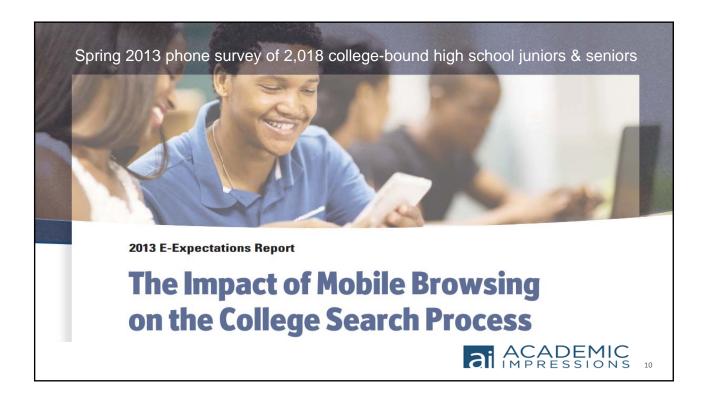
#### **ABOUT THE CWO...**

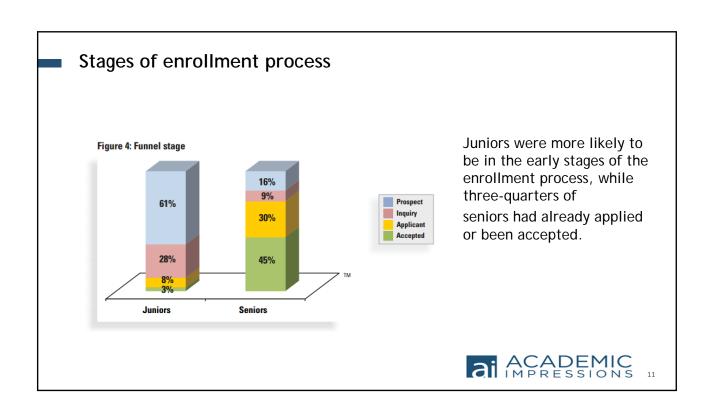
#### **OUR MODEL AND PHILOSOPHY**

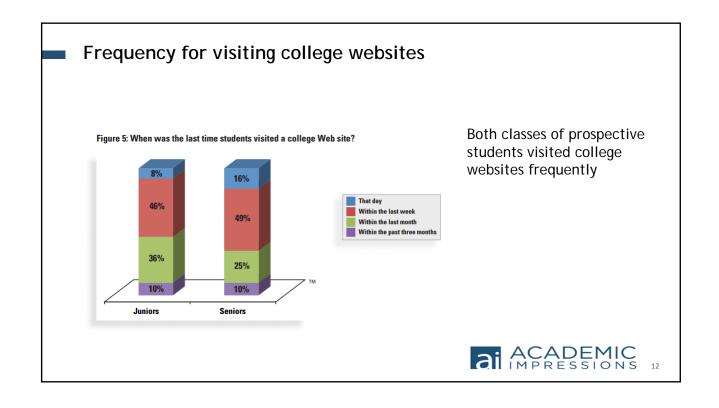
- Funded centrally by state money
  - No recharge
- Emphasis on self-service, self-sustaining technology
- We provide the tools, training, and frameworks
- Clients provide the content and maintenance

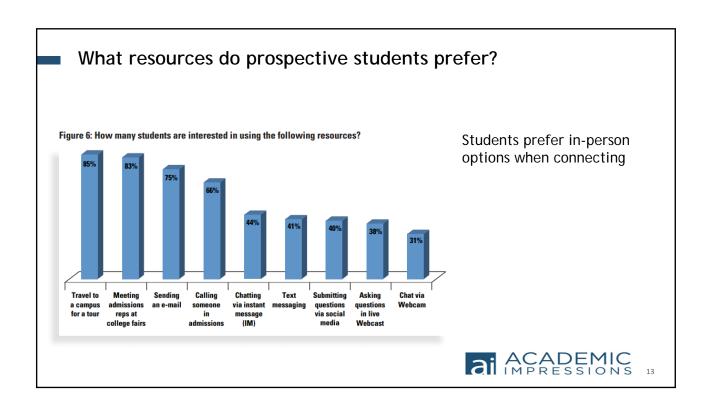


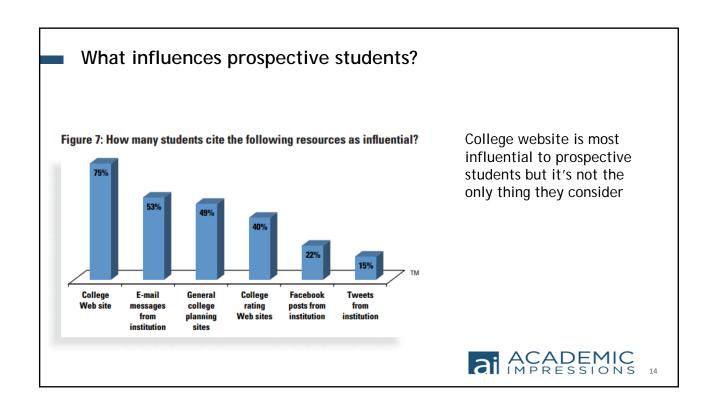




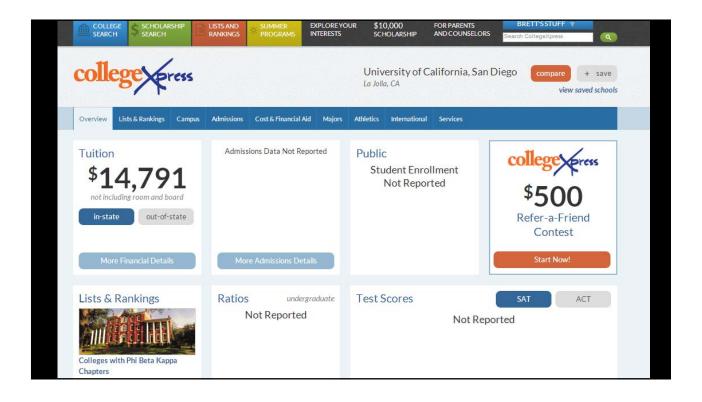




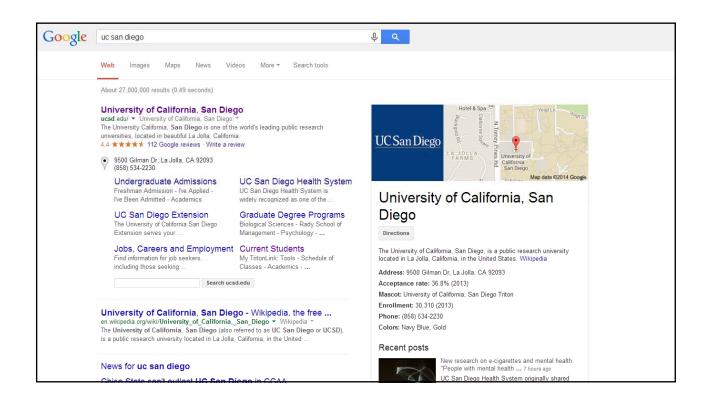


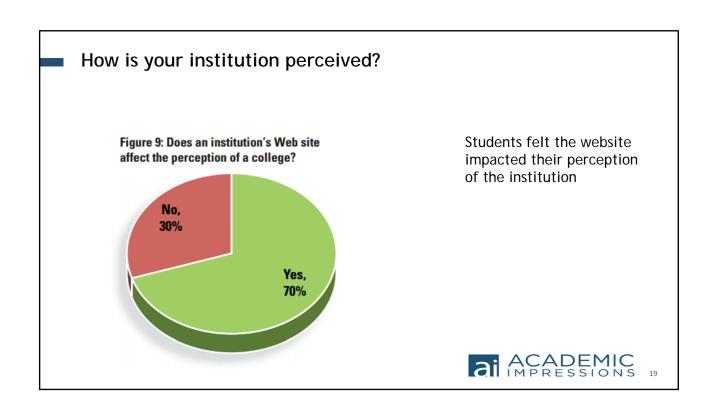


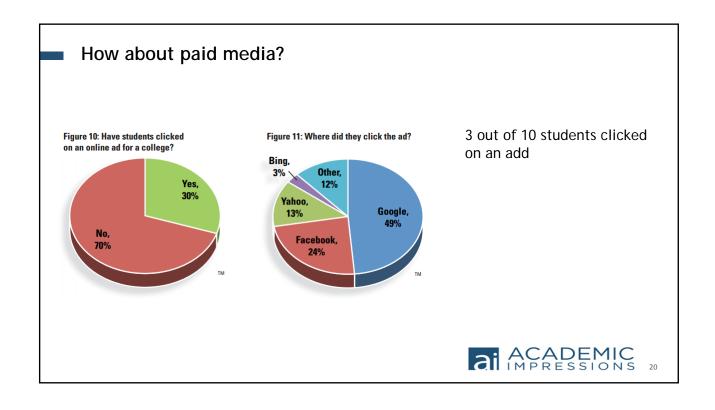












### In Summary, your website is important

#### Top 5 things prospective students are looking for

- 1. Does the school offer what I'm interested in academically?
- 2. How much does it cost?
- 3. What are the dates and deadlines for enrollment?
- 4. How do I apply?
- 5. What's campus life like?



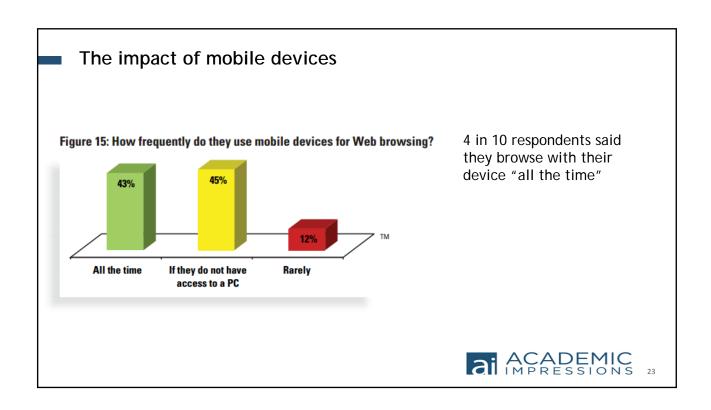
## The impact of mobile devices

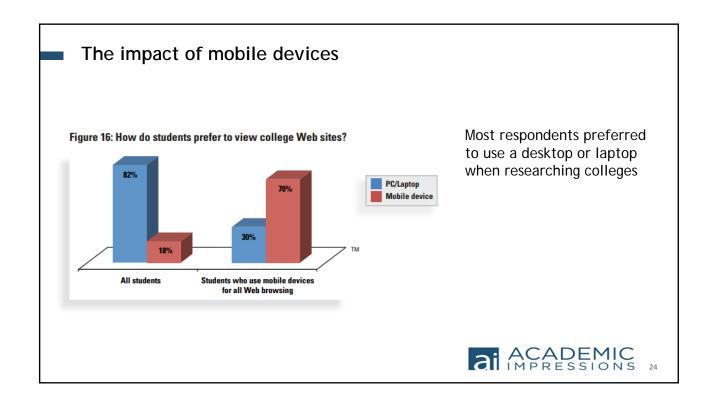
Figure 13: Do students have regular access to a mobile device?

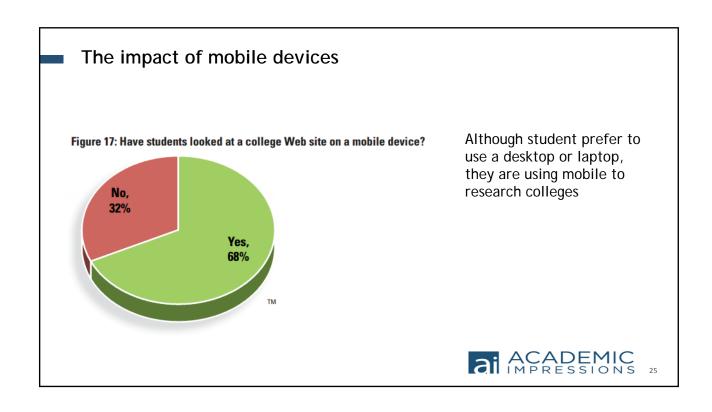


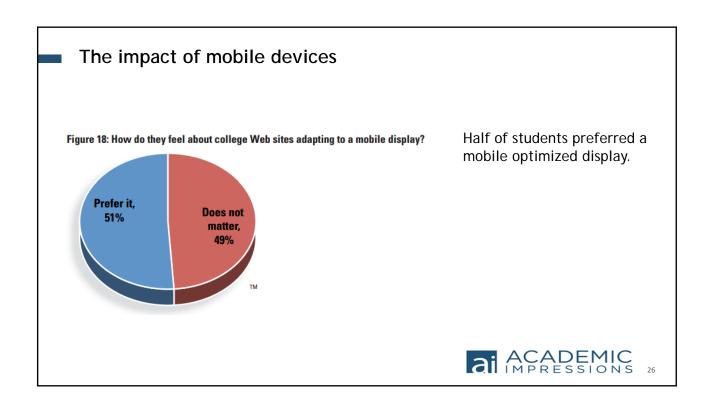
Many 13-17 year olds browse exclusively with mobile devices





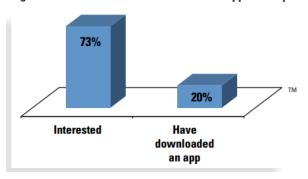






#### The impact of mobile devices

Figure 19: Are students interested in mobile apps for a specific institution?



Apps downloaded from an App Store are typically targeted towards an oncampus audience



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#### The impact of mobile devices

Figure 21: Top 10 content priorities for juniors and seniors browsing college sites via mobile devices

Juniors		Seniors	
Academic programs/majors listing	73%	Orientation details	67%
Academic programs/majors details	46%	Academic programs/majors listing	61%
Directory/contact list	46%	Applications	48%
Enrollment/admissions information	42%	Enrollment/admissions information	43%
Orientation details	38%	Academic programs/majors details	39%
Links to social media	33%	Cost	
Financial aid	32%	Financial aid	
Cost	31%	Course catalogs	31%
Scholarships	29%	Scholarships	30%
Search	30%	Athletic program	24%

Content sought out on mobile devices differs between High School Juniors and Seniors







writing and and sent to the UC Application Center. Details on

 To notify us of academic changes, link below to the form you need, depending on whether you're applying as a

. To correct contact information, log in to your UC Application 🖾 to update your mailing address, email or

the UC website.

phone number;

Consider having entry points for students who are at different stages of the admissions process



## The impact of mobile devices

Figure 22: Top 10 most valuable mobile resources for juniors and seniors

Juniors		Seniors	
Cost or tuition details	82%	Cost or tuition details	81%
Scholarship opportunities	78%	Major/program listing	80%
Major/program listing	77%	Financial aid details	80%
Enrollment application	76%	Scholarship opportunities	79%
Enrollment/admissions information	75%	Enrollment/admissions information	79%
Details about the program	74%	Enrollment application 77%	
Financial aid details	71%	Details about the program 74%	
Tuition or scholarship calculators	66%	Course catalogs	61%
Course catalogs	60%	Search 60%	
Search	58%	Tuition or scholarship calculators 59%	

Most valuable content is consistent between the two groups.



### The impact of mobile devices

Figure 23: Which forms will students complete on a mobile device?

Type of form	Have completed	Would complete	Would not complete
Request information	49%	59%	41%
Calculate scholarships	46%	62%	38%
Schedule visit	44%	67%	34%
Calculate cost	41%	67%	33%
Open house registration	_	67%	31%
Register for class	_	62%	40%
Apply online	-	50%	50%
Register for live chat	_	43%	57%

Most valuable content is consistent between the two groups.



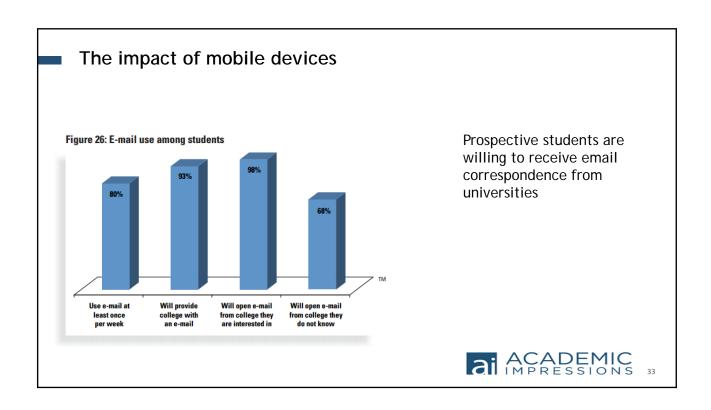
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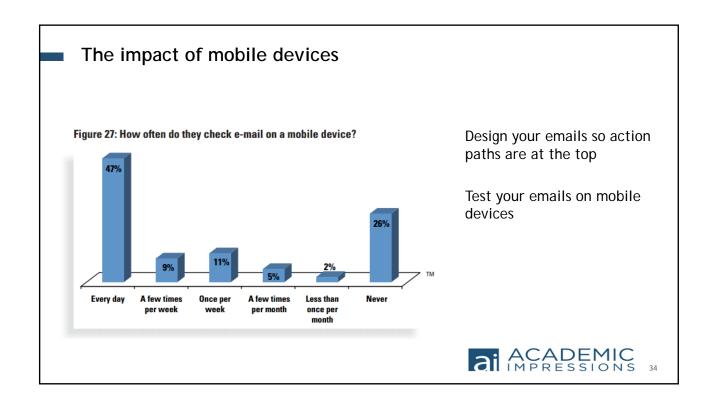
#### The impact of mobile devices

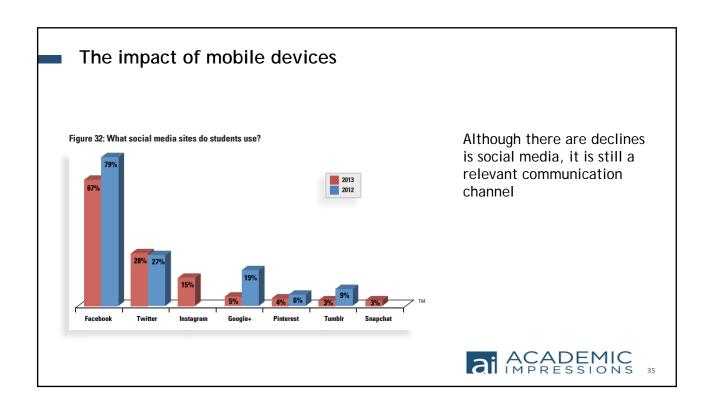


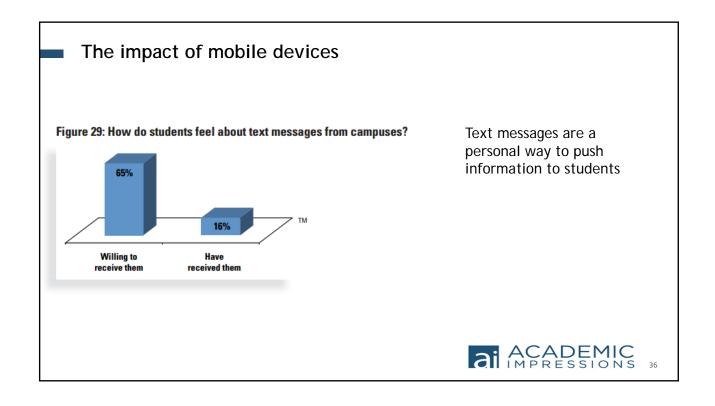
Allow prospective students to interact with your site and calculate cost of attendance











#### Conclusions

- Optimize the user experience for mobile devices using adaptive or responsive design
- · Allow prospective students to opt-in to receive communications via email, text, and social media
- Ensure email communications also are designed and tested for mobile
- Your website says a lot to prospective students about your institution. Errors and unprofessional content or images hurt your brand.
- Keep content fresh and showcase what makes your university unique
- Make the top content accessible through clear action paths

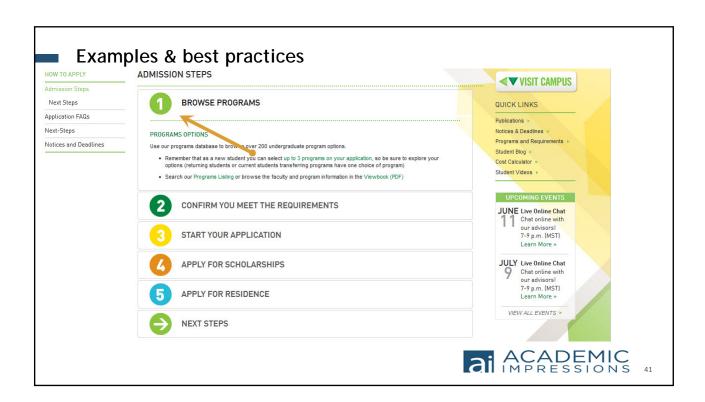


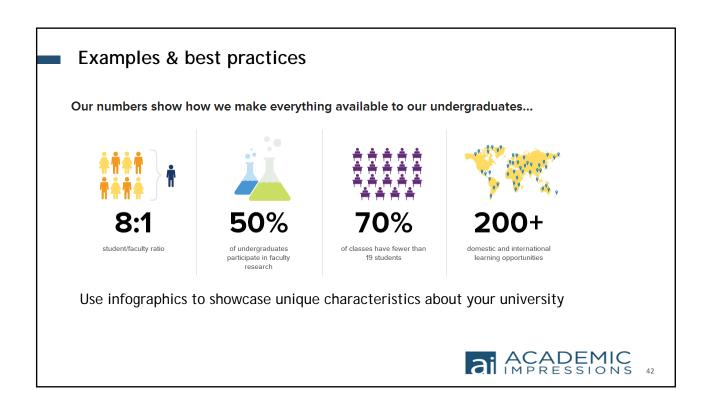


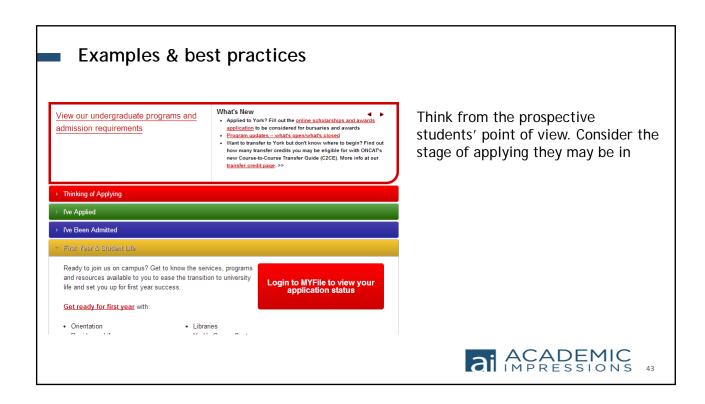


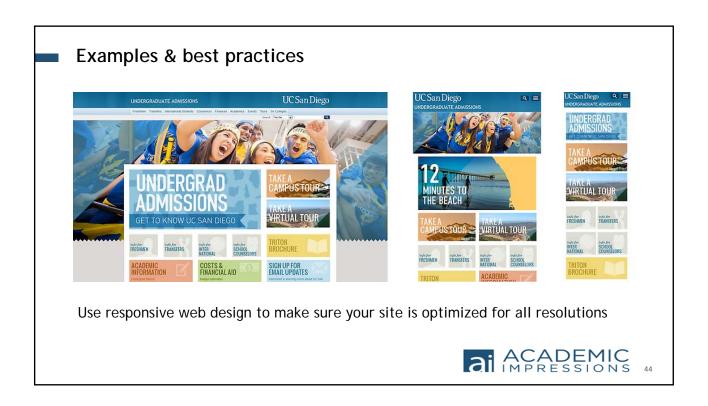




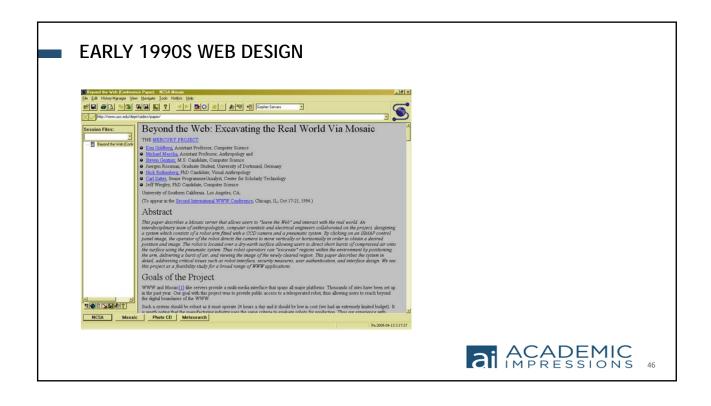












#### **EARLY 1990S WEB DESIGN**



- Single text column using HTML
- Mostly text and hyperlinks
- Embedded images around 1994



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#### MID 1990S WEB DESIGN



- Table-based layouts allowed for multiple columns
- Websites were a combination of sliced images and HTML



#### LATE 1990 AND 2000S WEB DESIGN



- Animation
- Flash
- CSS/JavaScript
- Web 2.0!









#### **APP STORE**





- Built using Objective C (Apple) or Java (Android)
- User downloads app to the phone
- Deploying Apps means having staff learn the technology that powers each platform
- Can use a code builder such as Titanium or Phonegap



## MOBILE SITE



#### (m.university.edu)

- Separate site where layout and content are geared specifically to mobile devices
- HTML, CSS, JavaScript usually designed for smaller screen sizes
- Frameworks include Kurogu, Mobile Web Framework, JQuery Mobile, etc.



#### **RESPONSIVE WEBSITE**



- One website who's layout automatically conforms to the resolution of the device accessing the site
- One set of code to maintain
- Cross platform: works on all modern browsers
- Frameworks include Twitter Bootstrap, Foundation3, HTML5 Boilerplate, etc.

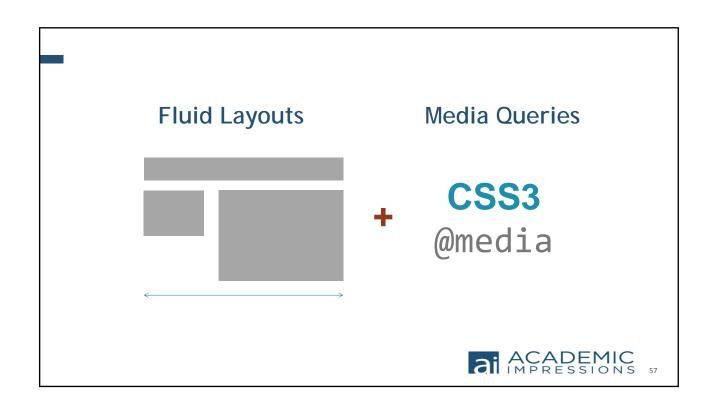


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# The solution is based off existing web technologies.









#### DIFFERENCES FROM TRADITIONAL WEB DEV

- Percentages, not pixels
- For fonts, use "Ems" instead of point sizes
- Media queries
  - Secret sauce for changing the page layout



#### **MEDIA QUERIES**

#### INTRODUCED IN CSS2 WITH PRINT STYLESHEETS

k rel="stylesheet" type="text/css" href="css/print.css" media="print" />



#### **MEDIA QUERIES**

#### **CSS3 MEDIA QUERIES**

- Height and width of the browser window
- Device width and height
- Orientation of the device
  - Landscape vs. portrait
- Resolution



#### **MEDIA QUERIES**

#### WAYS TO CALL MEDIA QUERIES

Head of the HTML page

k rel="stylesheet" type="text/css" href=mobile.css" media="screen and max-width:480px)" />



#### **MEDIA QUERIES**

#### WAYS TO CALL MEDIA QUERIES

In a CSS file

@import url(mobile.css) (max-width:480px);



#### **MEDIA QUERIES**

#### WAYS TO CALL MEDIA QUERIES

In a CSS file

@media (max-width: 480px) {header { width:100%;} #somethingelse {display: none;}



Visits to campus home page

2009 22 Screen Resolutions

2013 576 Screen Resolutions

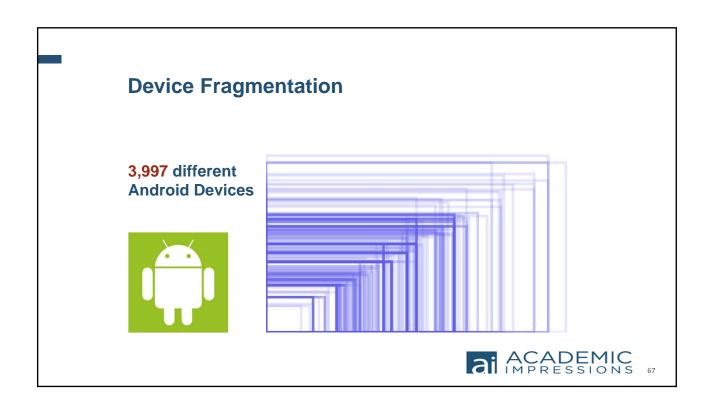


Device Fragmentation

3,997 different Android Devices

TOTAL OF HICKORY

TOTAL OF HI



#### **RWD ADVANTAGES**







- SEO friendly: duplicate content isn't indexed twice like with mobile site
- Link friendly: sending or sharing links are optimized for the device the recipient uses
- Optimizes website not just for mobile but for larger screens



#### **DISADVANTAGES OF RWD**







- Takes more time to develop and test
- No bullet proof solution for tables and some other elements
- Load time on smaller devices can be a concern as device needs to download all the assets
  - RESS and server side detection are maturing



#### **OPTIONS**

GOING RESPONSIVE, WHAT ARE YOUR OPTIONS?

Retrofit existing design? Create new designs?



#### **RETROFIT EXISTING SITE**

#### **PROS**

- Reduces approval workflow
- Little or no change for desktop users
- Already familiar with the code



#### **RETROFIT EXISTING SITE**

#### **CONS**

- No "mobile first" design
- Elements designed without scaling in mind
- Unable to leverage frameworks

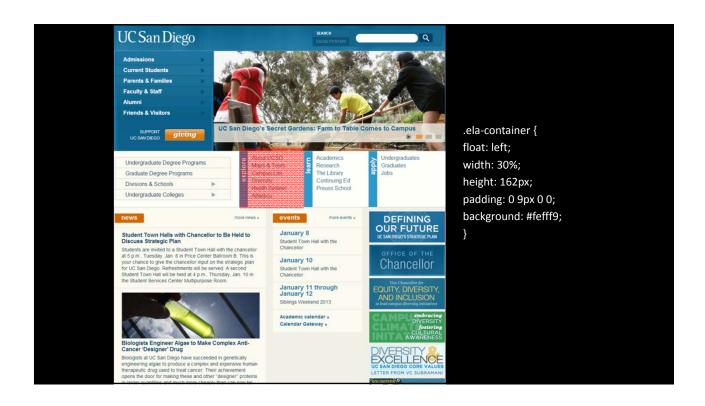


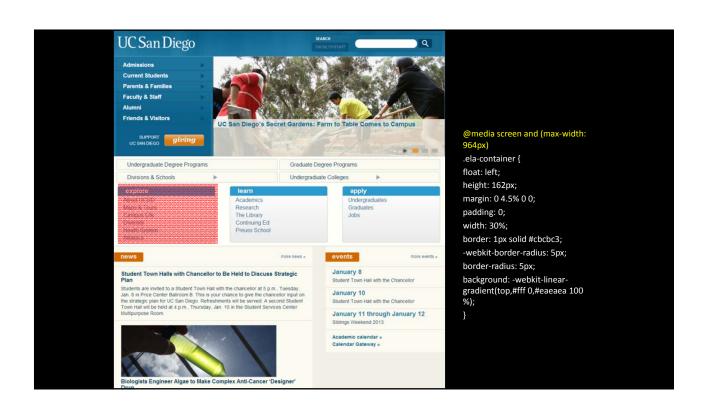
# **RETROFIT EXISTING DESIGNS**

- Translate pixels into percentages
- Use graceful degradation to insert media queries when your design starts to break down









# **CREATE NEW DESIGNS**

### **PROS**

- Can leverage a framework
- Plan for how elements work at different breakpoints
- Likely a faster user experience

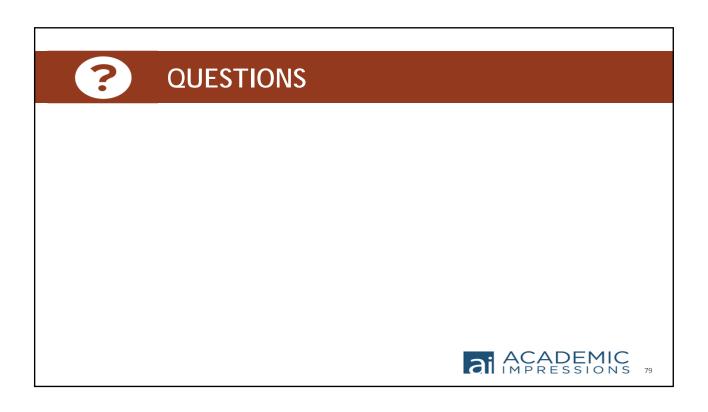


# CREATE NEW DESIGNS

### **CONS**

- Changing design may need more approvals
- Need to learn something new







# **RESPONSIVE FRAMEWORKS**

### TWO PRIMARY TYPES

- Grid layout frameworks
  - 1140 CSS Grid
  - HTML5 Boilerplate
- Grid layout + UI Library
  - Twitter Bootstrap
  - Foundation 3



# **GRID LAYOUT FRAMEWORKS**

### WHAT IT TYPICALLY INCLUDES

- Responsive grid
- Normalizing CSS
- Polyfills for older browsers

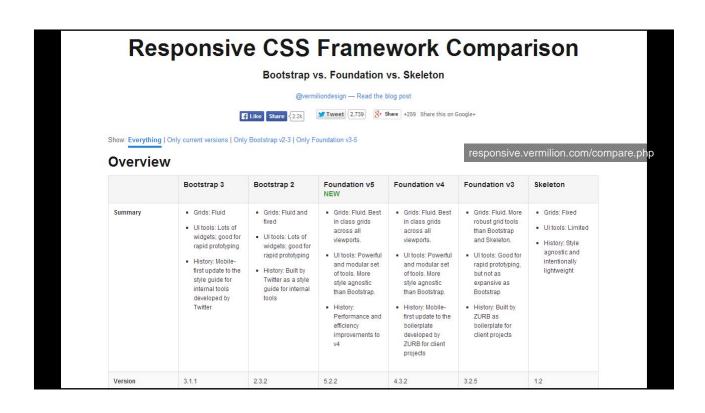


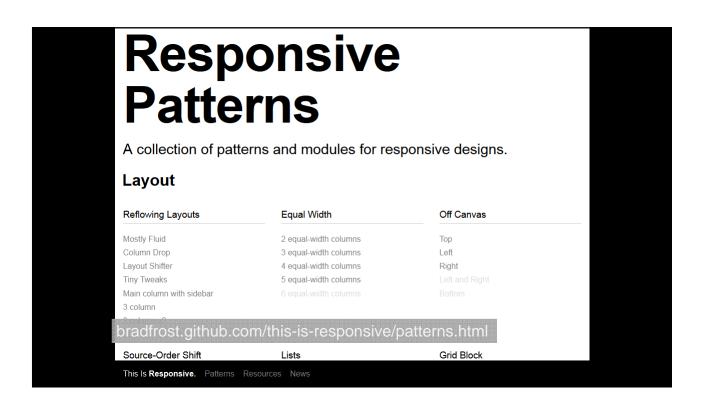
### GRID LAYOUT FRAMEWORKS + UI LIBRARY

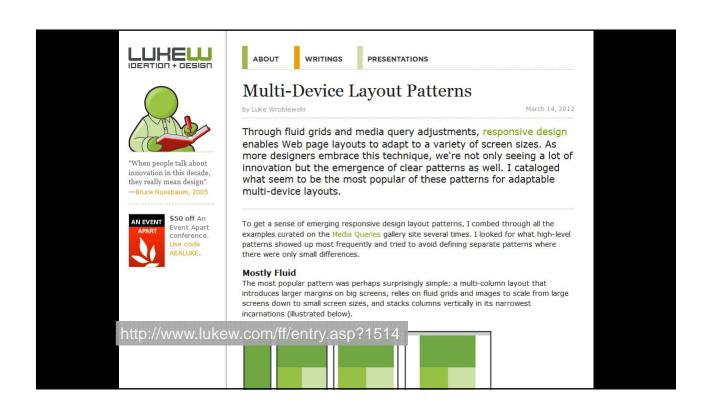
### WHAT IT TYPICALLY INCLUDES

- · Responsive grid
- Normalizing CSS
- · Polyfills for older browsers
- UI libraries
  - Navigation
  - Form elements
  - Etc.

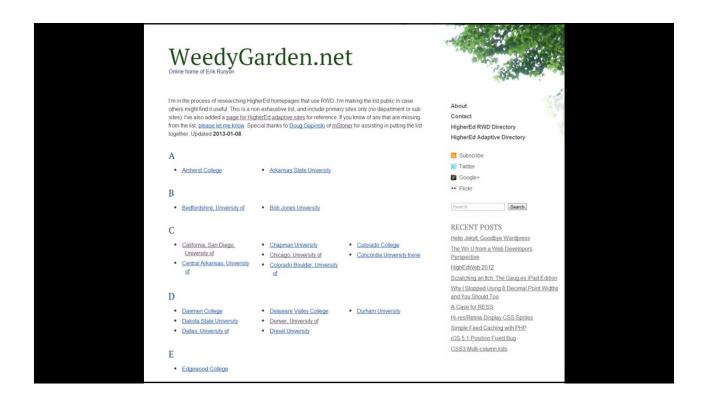


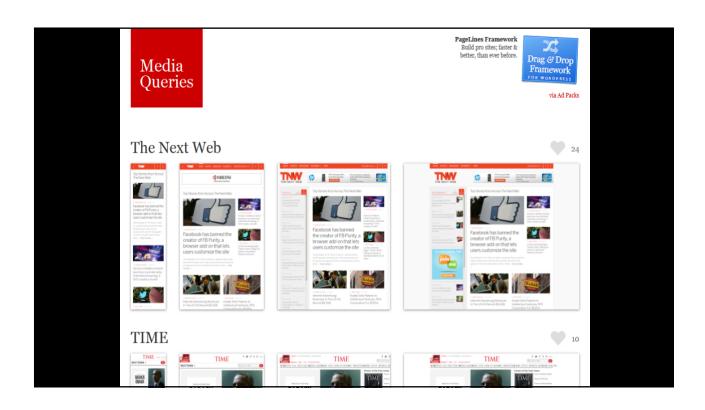






# Mobile Web Design for Student Recruitment





# RWD AND YOUR CMS

- Responsive Design is just CSS and JavaScript so it should work in your CMS.
- If retrofitting existing templates, show content owners their site on mobile.
- Fix stuff that's broken.



# **GETTING STARTED**

- Make sure your design looks good in all resolution.
- Add breakpoints when the design starts to break down.



# **GETTING STARTED**

- Be ready to iterate.
- Adjust development cycles to be agile.

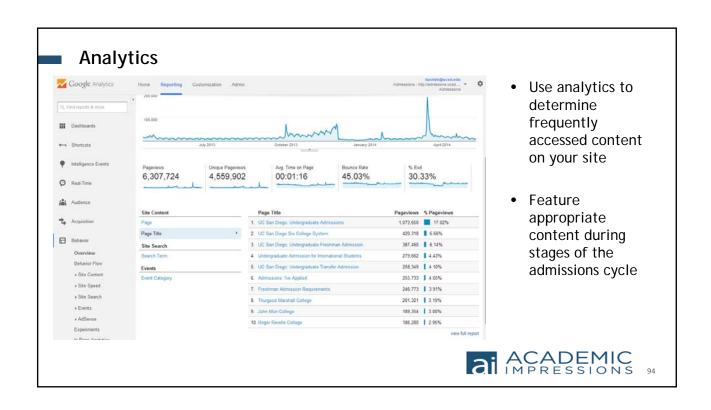


# **GETTING STARTED**

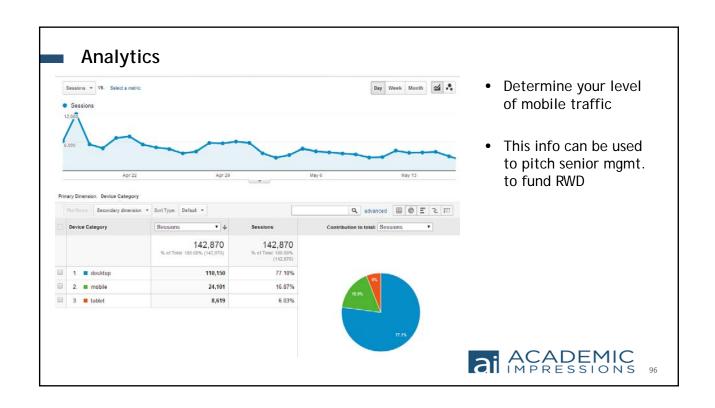
- There is no more "fold."
- Work with content owners to pare down content.



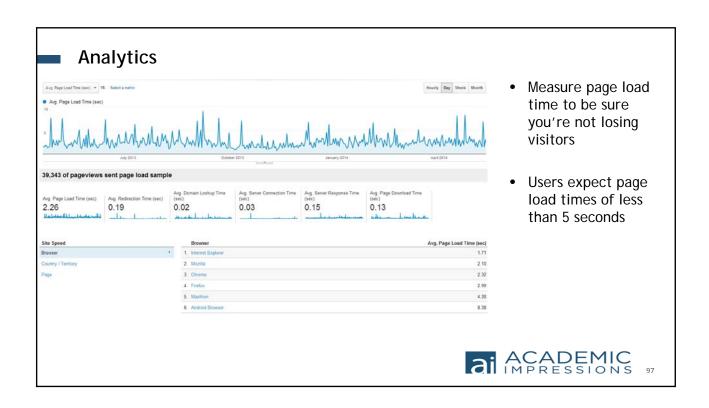


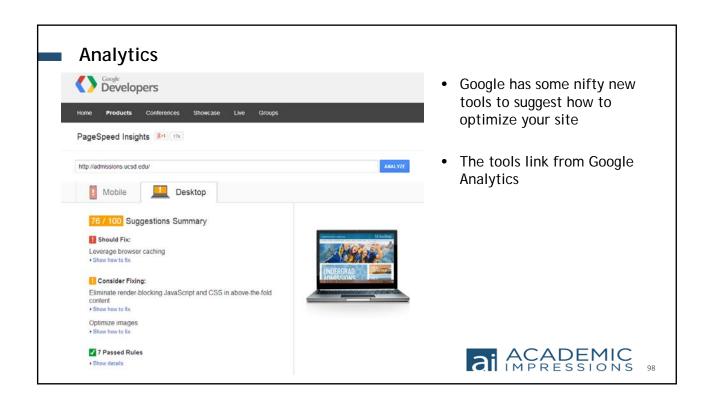


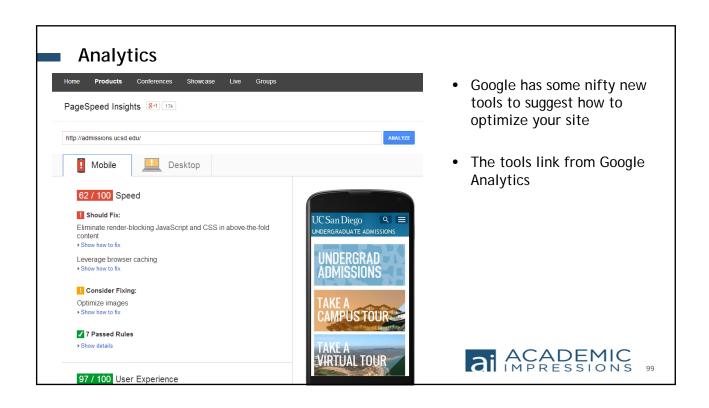


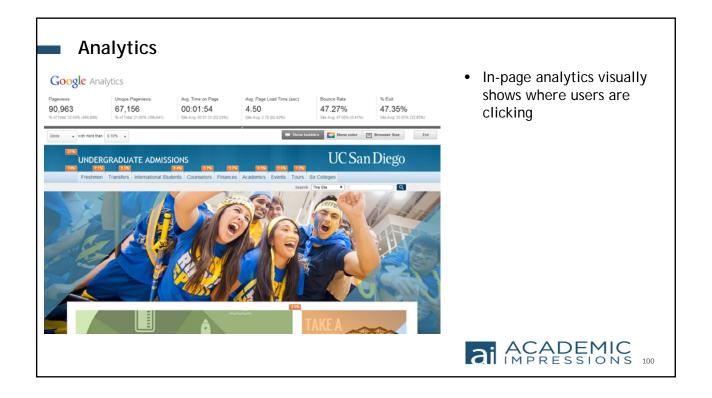


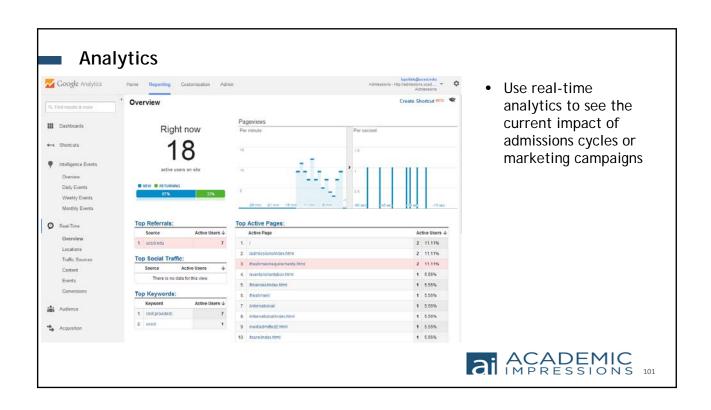
# Mobile Web Design for Student Recruitment













# **RWD Development workflow**

### Discovery

- Goals, Information Architecture & Content

### Design

- Page layout, imagery, look and feel

### Develop

- Build layouts & apply to CMS, migrate content, test

### Deployment

- Ensure content owners are trained in the system and understand expectations





# **GETTING STARTED**

### DOES RWD TAKE MORE TIME?

Yes. It will increase the length of a project by 32.6345%  $\ \, \odot \ \,$ 



# **GETTING STARTED**

### **COST TO SUPPORT MOBILE**

Most web developers have at least experimented with responsive design

Connect with your IT team and begin the dialogue

Consultants can help you strategize



# **GETTING STARTED**

### PITCHING SENIOR MGMT

You can't afford not to move in this direction

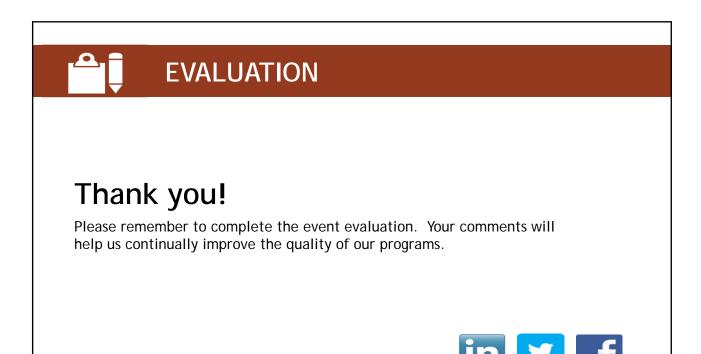
Use the benchmarks provided in reports like e-expectations

Show some good examples of Admissions sites (especially competitors)



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# QUESTIONS



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