

### PRESENTER



Benjamin M. Forche, M.Ed. Director of Student Affairs Ohio University

#### Design/Technology Background

- B.S. Visual Communications Technology
  - Photography
  - Videography
  - Print Design
- HTML & Interactive Design
- Wedding Photographer (5 years)
- Incorporated design work in H.E. since 2008





#### **College of Education and Human Ecology**

**Undergraduate Student Services** 

#### Staff Size: 14

#### Majors

- Early Childhood Education
- Middle Childhood Education
- Special Education
- AYA Education (except Social Studies)
- · Physical Education
- · Fashion & Retail Studies
- · Hospitality Management
- · Exercise Science
- · Human Nutrition
- Consumer Sciences





#### Patton College of Education

Student Affairs Office (Advising)

#### Staff Size: 9

#### Majors:

- Early Childhood Education
- Middle Childhood Education
- Special Education
- AYA Education
- Restaurant, Hotel, & Tourism
- Retail Fashion & Product Development
- Customer Service
- Physical Education







## **LEARNING OUTCOME**

## After participating...

you will be able to improve your digital advising communication.



## **AGENDA**

- · Appreciative Advising
- Creating a strategic digital advising and communication plan
- Launching communication campaigns
- Media selection
- Assessing your communications campaign
- Overcoming communication challenges
- Student privacy considerations
- Conclusion and Q&A





## APPRECIATIVE ADVISING



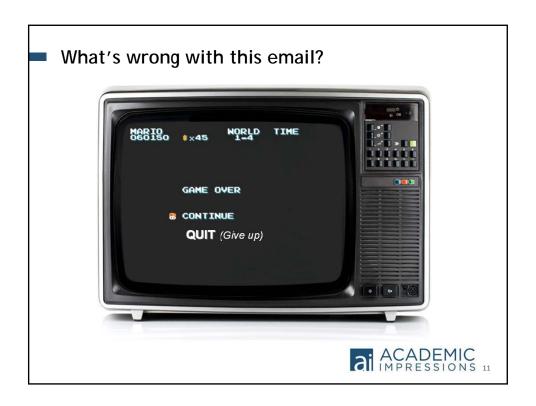
www.appreciativeadvising.net













# Characteristics of Writing Appreciatively

- Positive wording
- Clear and concise
- Spell out acronyms!
  - or don't use them
- Encourage feedback/questions
- · Avoid pronouns, appropriately
- Add context when referring









### Let's Practice



Hi Amy,

Hope you are doing well!

Ohio State (OSU) and the College of Education and Human Ecology (EHE) both have scholarship opportunities for students. Please note: these are two separate applications.

For more information on EHE scholarships, you can visit <a href="http://ehe.osu.edu/scholarships">http://ehe.osu.edu/scholarships</a>

For more information on OSU scholarships, you should contact the Student Services Center (SSC) at (614) 292-0300, visit their website at <a href="http://ssc.osu.edu/index.html">http://ssc.osu.edu/index.html</a>, email them at <a href="https://ssc.osu.edu/index.html">ssc@osu.edu</a>, or visit them in-person at <a href="https://ssc.osu.edu/index.html">281 W. Lane</a>. Ave.

Have a nice day!

Ben



#### Benjamin M. Forche, M.Ed.

Coordinator of Advising Communication
Undergraduate Student Services College of Education and Human Ecology
A100 PAES Building, 305 W. 17th Ave., Columbus, OH 43210
(614) 292-9261 Office / (614) 688-4609 Fax



### Let's Practice





#### Greeting

Ohio State (OSU) and the College of Education and Human Ecology (EHE) both have scholarship opportunities for students. Please note: these are two separate applications.

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Have a nice day!

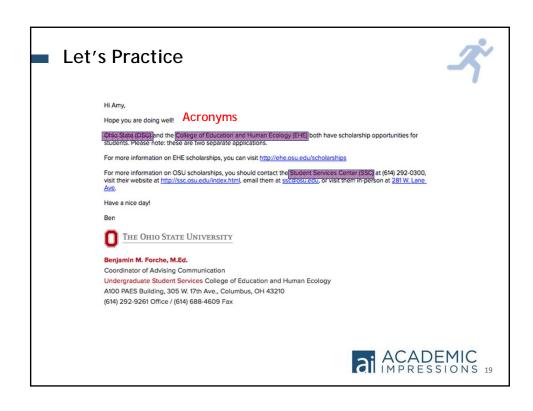
Ben

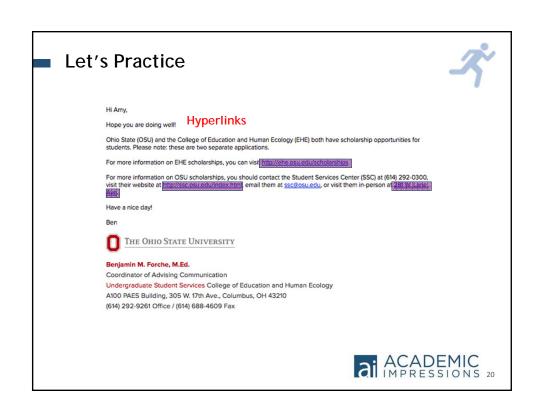


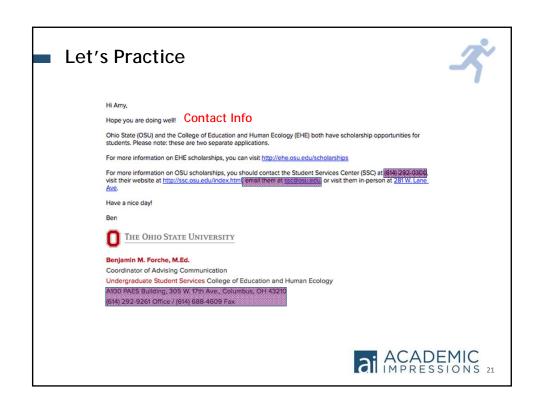
## Benjamin M. Forche, M.Ed. Coordinator of Advising Communication

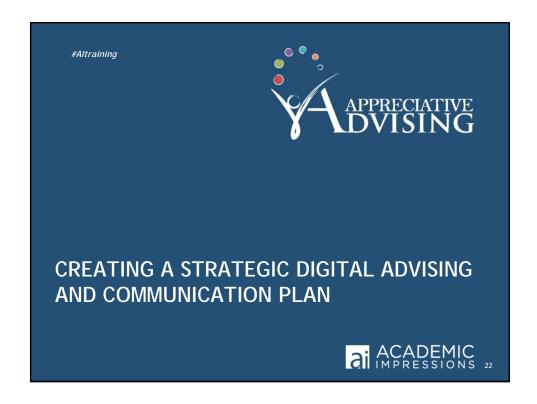
Undergraduate Student Services College of Education and Human Ecology A100 PAES Building, 305 W. 17th Ave., Columbus, OH 43210 (614) 292-9261 Office / (614) 688-4609 Fax



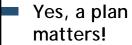














"You're probably winging it.

You're winging it if you take lots of action with social media and email marketing, but still fail to see results. ... The surest way to achieve your fundraising goals is to have a plan. Plus, writing it down helps remove anxiety and uncertainty from the process."

- John Haydon

http://www.johnhaydon.com/



## John Haydon

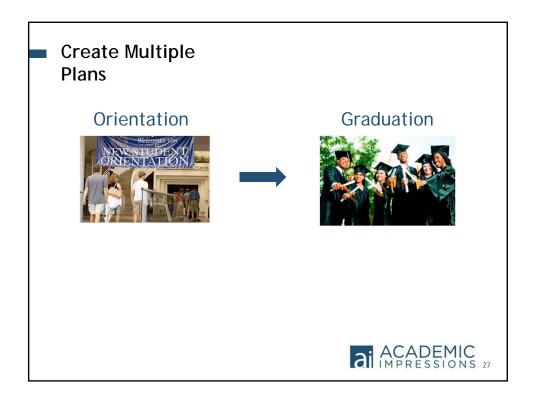


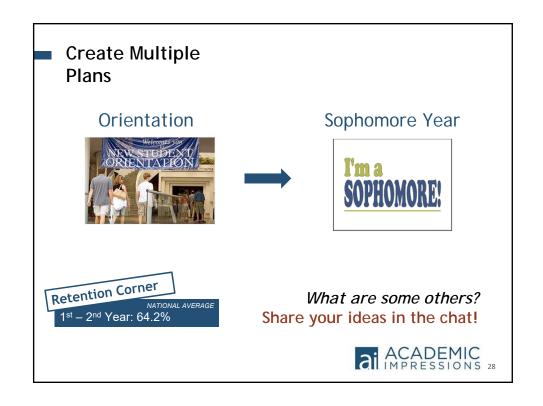
"John Haydon is one of the most soughtafter digital marketing experts for nonprofits and charities. He has helped hundreds of nonprofits achieve their best marketing and fundraising results. John is a trainer, coach, consultant, speaker, and author of Facebook Marketing for Dummies"

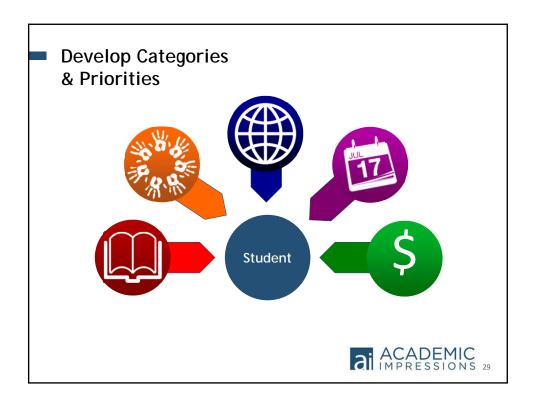
Read more at <a href="http://www.JohnHaydon.com">http://www.JohnHaydon.com</a>

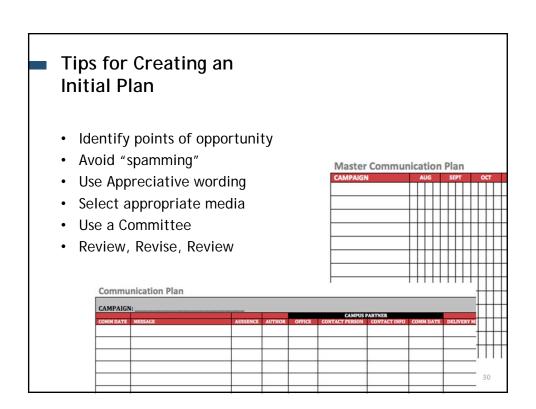


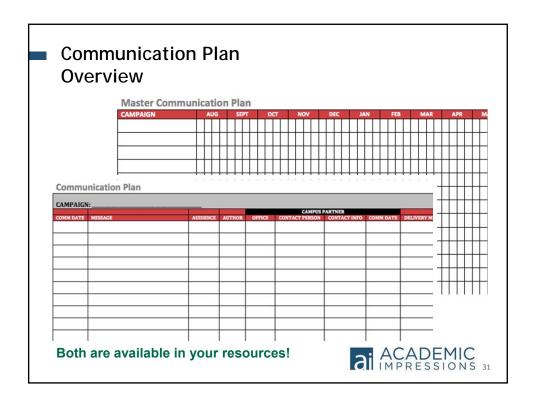


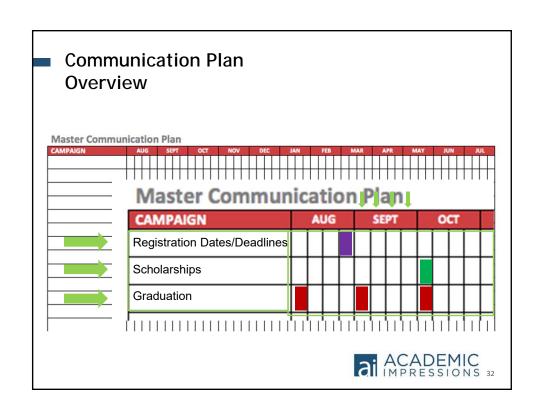


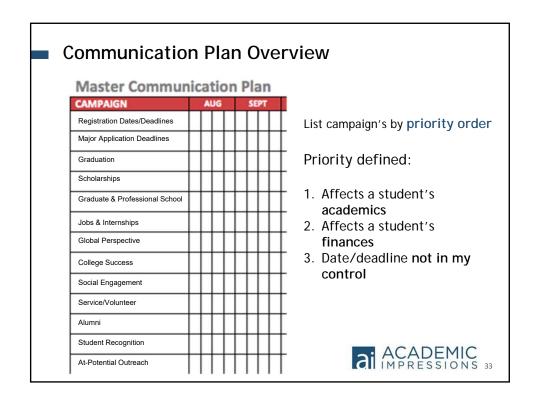


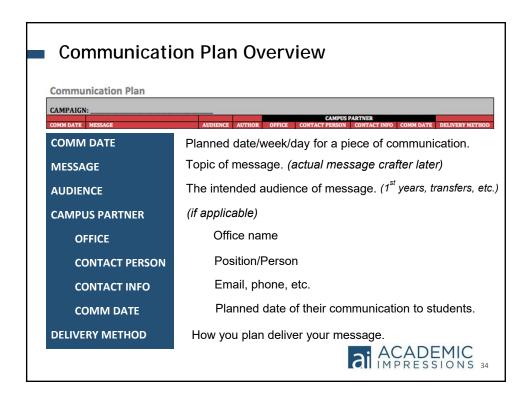




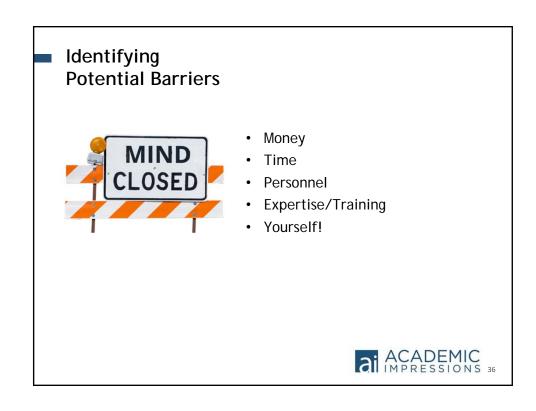












## CommunicationCommittee



#### Task:

## Create Strategic Communication Plan

- Realistic Timeline: 3-4 Months
- Members: DIVERSITY!
  - Internal & external
  - Tech savvy and inexperienced
  - Veteran's and new hires



## DecisionMakers



- · Who?
- Value?
- Present/Propose



## Creative Application



- Identify various levels of software, hardware, and technology
- Range: Free \$Dream\$
- Value = \$\$

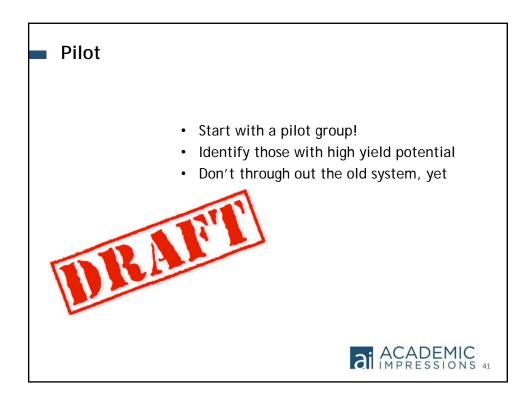


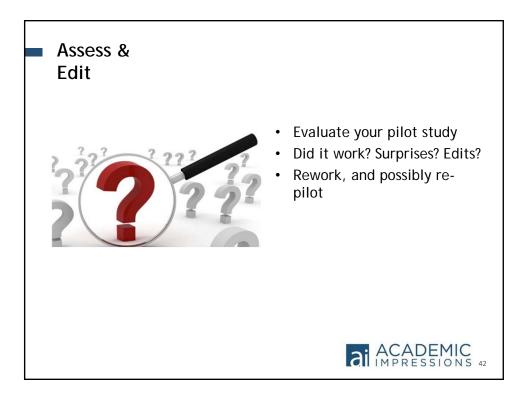
## Design



- · Identify points of interest
- Compliance
  - FERPA
  - ADA
  - Institution Policies
  - Branding
- Start small
- Keep in mind Temporary!







## Present to the Decision Makers

- Pilot feels complete, and accomplishes purpose
- Show evidence of success/effectiveness
- Worth the money/time/personnel/training





## Implement



- Re-design
- Implement on a full scale
- Wean off the old system take your time
- Expect bugs



## Assess & Edit



- Evaluate
- Edit
- Implement

Evaluate and Edit once a year.



LEVERAGING PARTNERSHIPS TO REPURPOSE CONTENT

## Don't reinvent the wheel!



Identify partners & stakeholders



## Partners & Resources



- Align campaign's with other offices on campus
  - Is someone already doing it?
    - e.g. study abroad fair
  - Collaborate
    - Your offer: free marketing and connections to students



## Partners & Resources

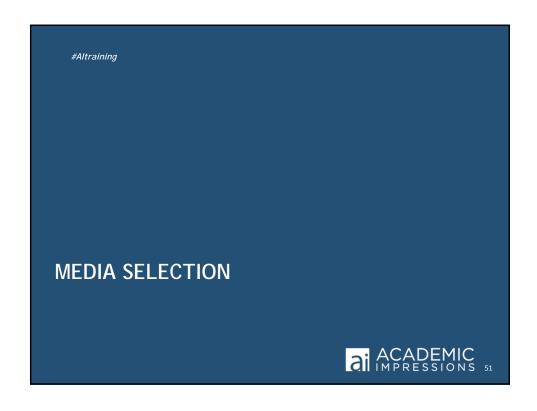
	CAMPUS	PARTNER	
OFFICE	CONTACT PERSON	CONTACT INFO	COMM DATE
Study Abroad			
Student Life			

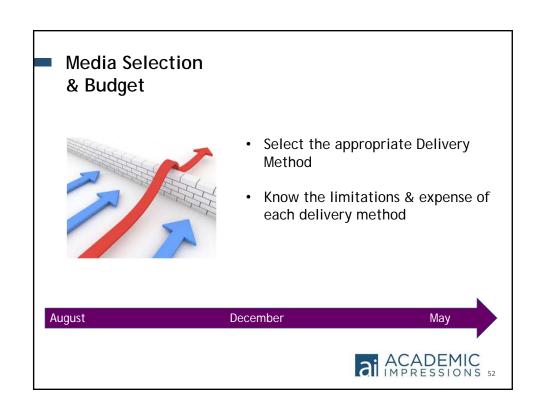
- Identify offices as you're creating rough draft of plan
- Setup meetings with identified offices
  - If partnership develops, identify a point of contact
- · Write down communication dates, when known
  - Comm date is very beneficial when planning for following years



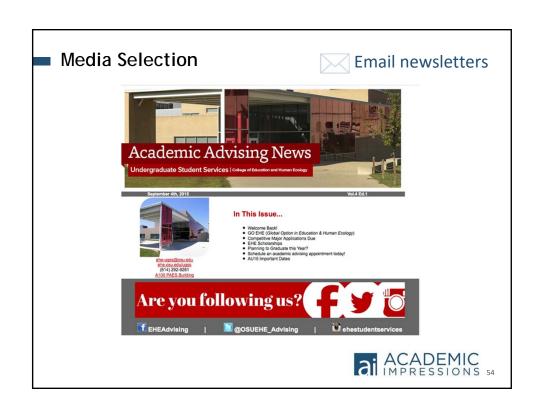
## Partners & Resources

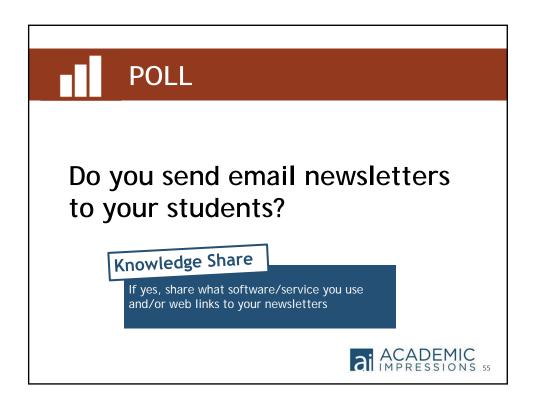












### **Media Selection**

Email newsletters

#### PROS

- Official university approved method of communication
- Allows author to be specific and detailed
- No limit on content amount
- Easily link to other websites

#### CONS/CHALLENGES

- · No limit on content amount
- Time-consuming to create
- Mobile-friendly
- · Over 100 email clients
- Tracking Email on Acid
- Become a billboard



## Considerations for HTML Newsletters

- Purpose/Plan
- Editions
- · Content source
- Creator/Editor (time!)
- Frequency/Length
- · Outside vs. Internal Information
  - Submission policy
- Institution Policies/Branding Compliance
- Duplication with other Departments
- Accessible

Let's see some examples!



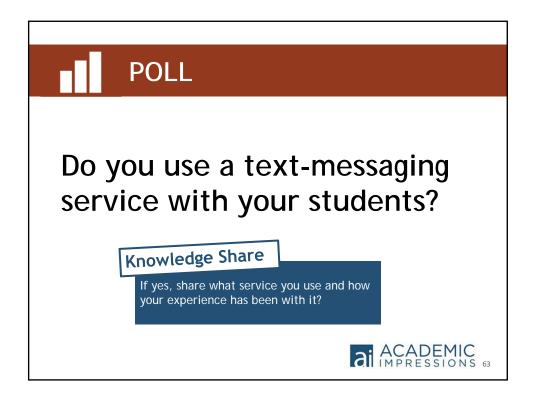








#### Social media **Media Selection Post Considerations** Character Limit | Photos No. of Photos **Suggested Post** Frequency 60,000 Facebook Yes unlimited 2x day 140 Twitter Yes 4 3x day Instagram 2,200 Yes 1 As needed ACADEMIC IMPRESSIONS 62



### Media Selection



## **Text Messaging**

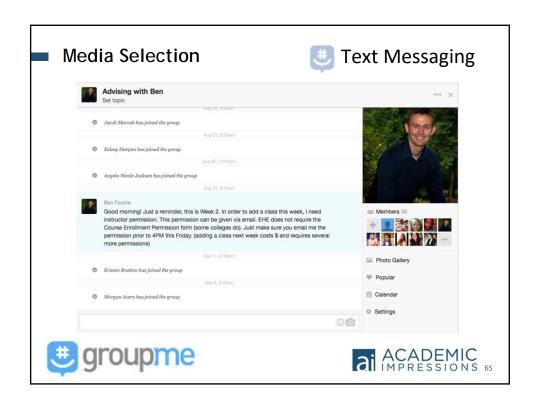
#### **PROS**

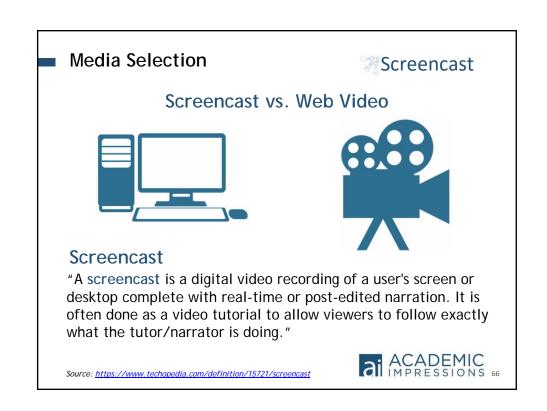
- Preferred method of communication among millennial generation
- Short and to the point messages
- Can turn off notification feature
- Phone number not accessible
- Free
- Maintains communication feed

#### CONS/CHALLENGES

- Not all students will use it
- Not ideal platform for specific, detailed responses/directions
- University branding
- · FERPA/Data Fees



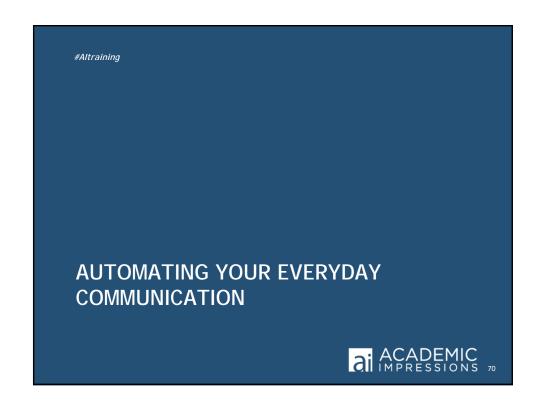








	Software	Price	Skill Level
S	Outlook/Email	FREE	Beginner
slette	Dreamweaver	\$20/mon	Advanced
Email Newsletters	Brackets	FREE	Advanced
	Mail Chimp	FREE (2,000 subscribers)	Beginner
	Notepad/Text Edit	FREE	Expert
Text Messaging	GroupMe	FREE	Beginner
Graphics & Video	Canva	FREE	Beginner
Editing	Camtasia	\$300	Advanced
A	<sup>4</sup> Jing	FREE	Beginner
Screencast	Screencast-O-Matic	FREE	Beginner
*	QuickTime	FREE	Beginner







### **Automation**



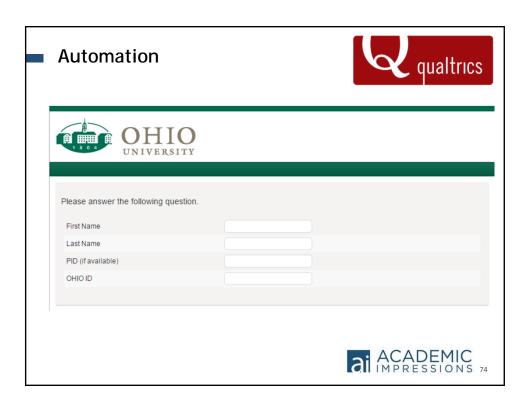
### **EXAMPLE**

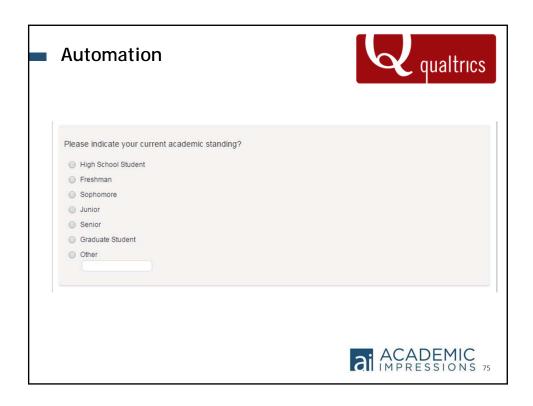
Survey: Advising Intake Survey

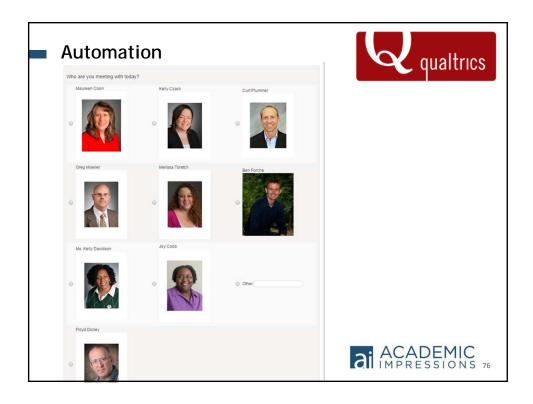
**Description:** Students "check-in" with this survey when arriving for their advising appointment to determine the reason for the appointment, rank/year, and who they are meeting.

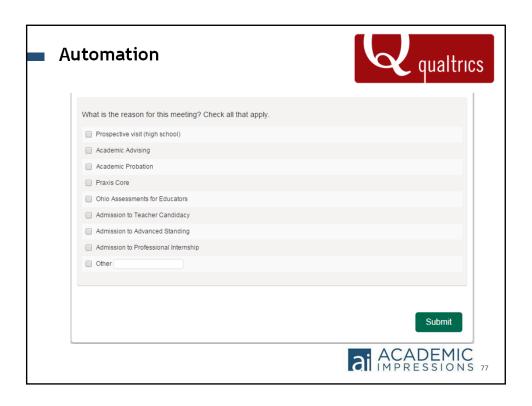
**Automation:** Completed surveys automatically emails student with a student advising satisfaction survey.

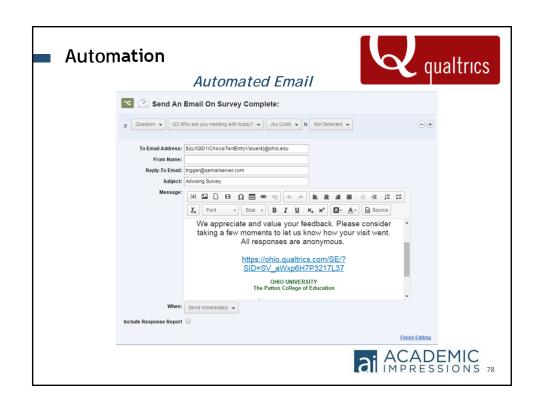


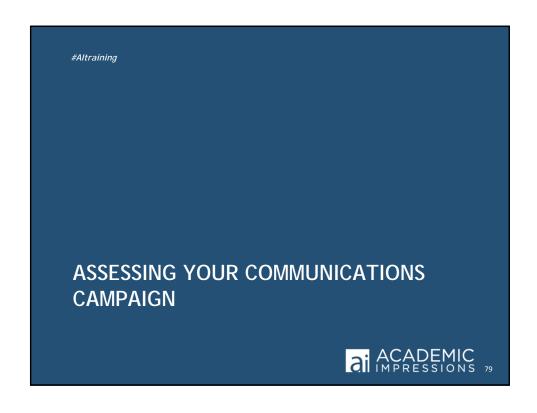














### Assessment

**Surveying Students** 

### 1032 students surveyed who were entering Ohio State

Answer	Response %
High school student	20%
Attending another college/university	45%
Completed high school, but not college/university	2%
Completed some college/university, but not enrolled	8%
Completed a college/university degree (Associates, Bachelor's, etc.)	24%





### Assessment

**Surveying Students** 

1032 students surveyed who were entering Ohio State

### Do you use social media?

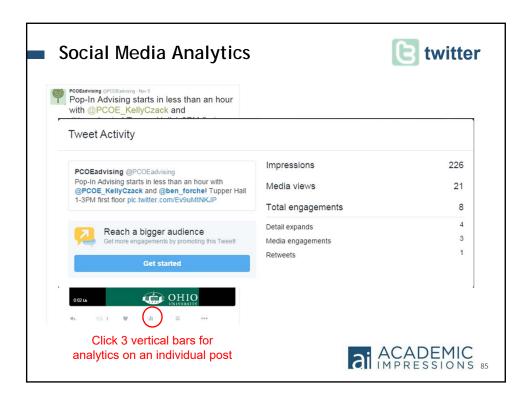
	All 1032 students	High school students (152)	Completed a degree (185)
Answer	Response %	Response %	Response %
Facebook	71%	79%	92%
Twitter	51%	53%	29%
Instagram	47%	78%	45%
LinkedIn	15%	4%	53%

















## Challenges

- Time Constraints
- Valid Content
- Developing Partnerships
- · Committee Size
- Full-scale too soon
- Technology/software options



## Overcoming Time Constraints

- · Create a rough timeline and stick to it!
- Establish hard and soft deadlines
  - Hard Deadline: milestones (pilot start date)
  - Soft Deadline: working meetings (biweekly)

All meetings should be working meetings - no homework!



## Valid Content: What should be included?

- · Advising office
- College office
- · Student Life
- · Local community

Decide early on what will be in your communication plan, and don't deviate.



## Developing Partnerships

Not every office will want to collaborate.

- Identify your value and buy-in before meeting.
- What do you want from [insert office name here]



# Committee Size: Who should to be at the table?

- · Avoid too many cooks in the kitchen.
- · Voices present should not be repeating.
- Diversity

Example Committee
Assistant Director of Advising
Coordinator of Advising Communication
Education Academic Advisor
Human Sciences Academic Advisor
PhD Student in Higher Ed. Student Affairs
Alum – former student



### Full-Scale



- First year goal: Create a pilot
- Keep the communication plan a working document to allow for flexibility
  - Plan for known
  - Write-in the unknowns



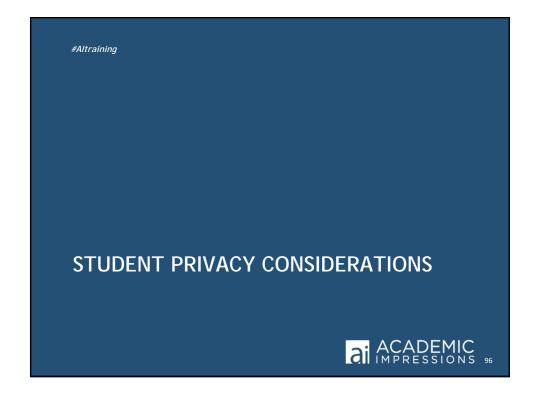
# Technology Options



- Stay flexible and adapt
- Moore's Law
  - "Moore's Law is a computing term which originated around 1970; the simplified version of this law states that processor speeds, or overall processing power for computers will double every two years."



Source: http://www.mooreslaw.org.



## Student Privacy Considerations

#### **FERPA**

"The Family Educational Rights and Privacy Act (FERPA) (20 U.S.C. § 1232g; 34 CFR Part 99) is a Federal law that protects the privacy of student education records. The law applies to all schools that receive funds under an applicable program of the U.S. Department of Education." - FERPA Website

http://www2.ed.gov/policy/gen/guid/fpco/ferpa/index.html

#### **HIPPA**

"HIPAA is the federal **Health Insurance Portability and Accountability Act** of 1996. The primary goal of the law is to make it easier for people to keep **health insurance**, protect the confidentiality and security of healthcare information and help the healthcare industry control administrative costs." — HIPPA Website

http://www.hhs.gov/hipaa/



## Student Privacy Considerations



- Only send communication to university approved email account.
- Cannot verify identity of thirdparty email accounts (Yahoo!, Gmail, etc.)
- Always, BCC students, or use a listserv with membership list hidden
- Screen-shot examples remove student identifiers



## Student Privacy Considerations

Text Messaging

Disclaimer:

Standard text messaging rates may apply. Consult your provider for more information.

Do not share any FERPA covered information.

Cannot verify identities



## Student Privacy Considerations



If "following" students...

"Expectation to act"

Consult with your institution's legal team for further guidance.







# Thank you!

Please remember to complete the event evaluation. Your comments will help us continually improve the quality of our programs.

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102