

BUSINESS OFFICE

Get connected with expert training to help you identify best practices, replicable models, and practical solutions to the challenges you face at your institution. Whether you have day-to-day, “in the trenches” challenges or institution-wide initiatives you need help getting off the ground – we’re here to help.

- Access 100+ hours of online training in our library
- Library includes hundreds of additional tools, resources and articles
- Participate in live online seminars or access our recordings
- Dozens of new training and resources added each year
- Direct access to our research team to suggest new topics
- Truly institution-wide: No limit to usage or number of users
- Track team training activity and progress

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Facilities

1. Collecting User Data to Improve Your Learning Commons
2. Deferred Maintenance: Reducing Your Backlog
3. Developing and Maintaining a Strategic Space Database
4. Improving Capital Project Prioritization at Your Institution
5. Integrated Planning Process and Tools for a Flexible Learning Space Initiative
6. Key Considerations for Designing Student-Focused Innovation Spaces
7. Making More Informed Space Decisions from Your Existing Reports and Data
8. Meeting Campus Growth Needs by Leasing Off-Campus Space from Private Partners
9. Planning a Teaching and Learning Space for Virtual and Augmented Reality

Finance and Budgeting

1. Academic and Financial Partnerships: Creating a Comprehensive Engagement Plan for Budget Implementation
2. Building a More Strategic Budget for Your Academic Department
3. Connecting Planning and Budgeting in Student Affairs
4. Creating a Business Case for New Academic Programs: Financial analysis to support your business case for a new academic program
5. Creating a Business Case for New Academic Programs: Market analysis components to support your business case for a new academic program
6. Creating Financial Expectations in the Housing RFP Process
7. Enterprise Risk Management: Why Now?
8. Establishing a Cash Flow Forecasting Model for Your Institution
9. Financial Ratios: Strategic Assessment and Communication of Your Institutional Health
10. Key Decisions for Decentralized Budgeting Implementation
11. Keys to Approaching Tuition Resetting at Your Institution
12. Leveraging Institutional Aid to Maximize Net Tuition Revenue
13. Measuring Academic Program Cost and Demand
14. Moving to a Responsibility Center Management Budgeting Model
15. Moving to a Strategic Sourcing Model: Strategic Sourcing Implementation
16. Moving to a Strategic Sourcing Model: Strategic Sourcing Infrastructure
17. Preparing for a University-Wide Activity-Based Costing Model
18. Preparing Your Institution for Shared Services Implementation
19. Shared Services: Assessing Your Readiness
20. Strategic Enrollment Goals: Combining Internal and External Factors

21. Structuring Successful Outsourcing Contracts for Campus Services
22. The \$10,000-a-Year Bachelor's Degree That Works
23. Trends in Higher Education Performance-Based Funding
24. Tuition: Raise it, Lower it, or Stay the Course?
25. Understanding Enrollment Management Challenges: A Program for Finance Officers

Human Resources and Compliance

1. Conducting Internal Investigations in Higher Education
2. Developing an Assistance Animal Compliance Policy
3. Developing a Risk Management Mindset as a Front-Line Student Services Professional
4. Enterprise Risk Management: Why Now?
5. Incentivizing Faculty and Staff Retirement
6. Internship Programs: Limiting Potential Liabilities
7. Negotiating Successful Adjunct Union Collective Bargaining Agreements
8. Preventing Faculty Discrimination with Case Law and Simple Statistics
9. Private Business Use Compliance in Higher Education: Carrying Out Effective Private Business Use Calculation
10. Private Business Use Compliance in Higher Education: Managing the Prerequisite Components of Private Business Use Calculation
11. Title IV: Complying with New State Authorization Rules
12. Title IX and Study Abroad: Planning for Success
13. Title IX Training Bundle: Presidents and Study Abroad: Title IX and Study Abroad
14. Title IX Training Bundle: Presidents and Study Abroad: Title IX for Presidents

Information Technology

1. 4 Steps to Ensure Electronic and Information Technology Accessibility
2. Building an Institutional Framework for MOOC Programs
3. Improving Data Governance in Higher Education
4. Managing Mobile Devices: BYOD and Loaner Devices
5. Minimize the Fallout from Cyber Attacks
6. Planning a Teaching and Learning Space for Virtual and Augmented Reality
7. Selecting a Learning Management System
8. Selecting the Right Software for Your Learning Center Needs
9. The \$10,000-a-Year Bachelor's Degree That Works

Planning and Effectiveness

1. Assessing the Quality of Your General Education Program
2. Creating a Business Case for New Academic Programs: Financial analysis to support your business case for a new academic program
3. Creating a Business Case for New Academic Programs: Market analysis components to support your business case for a new academic program
4. Enterprise Risk Management: Why Now?