

# DEVELOPING A COMPREHENSIVE RETENTION PLAN

October 28 - 30, 2019 | Minneapolis, MN



***Take a strategic look at your student success efforts, and develop a retention plan that connects your data, institutional mission, and available resources.***

## OVERVIEW

---

This conference will help you develop a campus-wide retention plan that ties mission, data, and programming together in a unified approach. Whether you have a retention plan already in place or are just getting started, you will leave this event with an outlined plan built from the practical tips and small-group coaching from our expert instructors.

You will leave this conference better able to approach retention in a holistic manner by:

- Beginning before students arrive on campus
- Tying your retention data, programming, and goals together
- Auditing the existing programs you have, and determining what is working and what can be improved
- Prioritizing which retention programs to cut and which to keep

## PRE-CONFERENCE WORKSHOP: DATA FOR RETENTION AND STUDENT SUCCESS PROFESSIONALS

---

This workshop is designed for non-IR professionals who want to learn techniques for asking research questions, collecting, and analyzing data, as well as explaining and using the results.

## WHO SHOULD ATTEND

---

This event is designed for higher education professionals and committees charged with improving retention or student success. This may include enrollment managers, student and academic affairs leaders, and assessment coordinators or committee members. Leadership and frontline staff alike will gain value from this conference. Bring your team and save over 15% when you register three or more colleagues.

## AGENDA

---

### **Day 1 | October 28, 2019**

#### **Continental Breakfast (included in workshop registration fee) and Registration**

8:30 - 9:00 a.m.

#### **Pre-Conference Workshop—Data Simplified: Working with Institutional Data for Retention Purposes**

9:00 – 12:00 p.m.

Institutional research data is a powerful tool for understanding attrition, planning programs, and predicting enrollment. Student affairs and enrollment professionals are often “afraid” of data and struggle with understanding the information, using it effectively, and working with IR departments to ask the right questions.

This workshop is designed for non-IR professionals who want to learn the basics of data analysis and are seeking ways to manage, extract, and explain results to campus leaders. By participating in this pre-conference, attendees will be able to identify and explain techniques of the following:

- Defining factors associated with retention
- Recognizing patterns and correlations
- Communicating with IR teams to effectively mine data

#### **Lunch (included in workshop registration fee)**

12:00 – 1:00 p.m.

#### **Main Conference Registration**

12:30 - 1:00 p.m.

#### **Introductions and Setting the Stage for Retention: Defining a Comprehensive Approach**

1:00 - 2:00 p.m.

This opening session will help you understand core components of a comprehensive approach to retention planning: data, programming, assessment, and buy-in. Participants will be able to broadly identify the steps that faculty took at their campuses to embrace a comprehensive approach to retention.

#### **Start at the Beginning: The Role of Admissions in the Comprehensive Plan**

2:00 - 3:00 p.m.

Effective retention programming begins before freshman year. You need to understand the profile of the entering class before you create programming. During this hour, you will be able to define and begin to apply the admissions application data that is important to retention programming on your specific campus, including: demographics, academic preparation, financial aid eligibility, and other indicators of student success.

## AGENDA

---

### **Day 1 (CONTINUED)**

#### **Afternoon Break**

3:00 - 3:15 p.m.

#### **Assessing Your Current Retention Plan**

3:15 - 4:00 p.m.

Participants will meet with similar institutions to discuss current retention plans, initiatives, and challenges to building a comprehensive approach. Members of our speaker panel will join the group discussions to lend their guidance and counsel.

#### **Data, Programming, and Goal Setting**

4:00 - 5:00 p.m.

Professionals charged with improving retention rates know that data is important; however, they often need guidance to understand patterns, tie data to programming goals, and set realistic goals for improvement. You will be able to analyze your own data and interpret how it fits with your institutional priorities and how you can start the planning process and involve other stakeholders. You will review several case studies that provide examples of how to get started in isolating your institutional data patterns and begin the goal-setting process for optimal results.

#### **Networking Reception (included in registration fee)**

5:00 - 6:00 p.m.

### **Day 2 | October 29, 2019**

#### **Continental Breakfast (included in registration fee)**

8:30 - 9:00 a.m.

#### **Turning Data into Programs**

9:00 - 10:30 a.m.

Now that you understand your retention patterns, your current programs, and your goals for improvement, you must begin selecting programming options that will serve your comprehensive student retention plan. After faculty share examples of new programs that they implemented based on their data analysis, you will then begin to design customized retention programs that meet your unique institutional retention goals.

#### **Morning Break**

10:30 - 10:45 a.m.

## AGENDA

---

### **Day 2 (CONTINUED)**

#### **Working Session: Self-Audit of Programs**

*10:45 a.m. – 12:00 p.m.*

We will help you understand which retention efforts or programs you already have in place, which ones are working effectively, and which ones could be improved. After this session, you will be able to begin developing a retention road map for your institution that identifies retention priorities based on enrollment goals, student data, attrition factors, and institutional resources.

#### **Lunch (included in registration fee)**

*12:00 – 1:00 p.m.*

#### **Resource, Outsource, and Budgetary Considerations**

*1:00 – 2:00 p.m.*

Not all institutions have the resources needed to impact specific retention rates. This hour will feature a discussion of no-cost and low-cost strategies that you can use to assist with assessment and programming efforts. Participants will be able to identify at least two no-cost or low-cost strategies for their programming efforts while making the case for how these strategies will improve a campus' return on their investment.

#### **Working Session: Crafting Your Retention Plan**

*2:00 – 3:00 p.m.*

During this session, participants will begin working with your teams to craft an initial comprehensive retention plan. You will receive guided feedback from faculty on the feasibility of your planning models.

#### **Break**

*3:00 – 3:15 p.m.*

#### **Knowing When and How to Eliminate Programs**

*3:15 – 4:30 p.m.*

Successful retention programming requires constant monitoring of outcomes and the ability to make ongoing decisions about programs and resources. Participants will be able to analyze their current programs and understand how staff, campus culture, control of programs, and consequences for decisions will all play a role when it is time to revise and update retention efforts and programs.

## AGENDA

---

### **Day 3 | October 30, 2019**

#### **Continental Breakfast (included in registration fee)**

*8:30 - 9:00 a.m.*

#### **Setting the Stage for Retention**

*9:00 - 10:15 a.m.*

Knowing how to identify priorities, strategies to involve stakeholders, and make data-based decisions will influence how your campus sets the stage for quality retention efforts. During this session, participants will discuss a) key conversations to have when they return to campus, b) initial funding sources to consider, and c) identify their highest-needs/quickest wins in terms of retention.

#### **Morning Break**

*10:15 - 10:30 a.m.*

#### **Working Session: Deciding Your First Action Steps**

*10:30 - 11:45 a.m.*

Based on the collective information and resources gained from this conference, participants will be ready to identify key action steps for their return to campus. Participants will identify and write down their 3-5 action steps when they get back to campus.

#### **Final Q&A & Conference Wrap-Up**

*11:45 a.m. - 12:15 p.m.*

## INSTRUCTORS

---

### **W. Kent Barnds**

#### **Executive Vice President and Vice President of Enrollment, Communication, and Planning, Augustana College**

Since his arrival at Augustana in 2005, Kent has overseen the largest enrollment in the college's history. He oversees the offices of admissions, financial assistance, and marketing, and he serves a critical role on the comprehensive retention committee. In the summer of 2012, he served as acting president while the current president was on sabbatical.

### **Veronica Hipolito**

#### **Vice President of Student Affairs, Chandler-Gilbert Community College**

Veronica has over 20 years of experience in higher education in both university and community college settings. Prior to her work in the Maricopa Community College District, Veronica worked at Coconino Community College (CCC) and served on the leadership team that created the CCC2NAU program, a nationally recognized partnership with Northern Arizona University. This program was recognized with a 2012 Lee Noel-Randi Levitz Retention Excellence Award and the 2012 Outstanding Institutional Advising Program Award from the National Academic Advising Association. She also led a cross-divisional team to secure a 1.2 million TRiO Student Support Services retention grant—the first for CCC. Veronica received her M.A. in counseling from Northern Arizona University and is currently pursuing a doctorate of education in higher education and organizational change with Benedictine University.

### **Bernadette Jungblut**

#### **Associate Provost for Accreditation, Academic Planning, and Assessment at Central Washington University**

In her current role, Bernadette M.E. Jungblut, Ph.D., is responsible for university-wide strategic planning, regional and specialized accreditation, comprehensive retention planning and assessment, and Academic Affairs and Student Life new program development, assessment, and evaluation. She previously led academic success initiatives and first-year experience programs and has worked with TRiO programs, undergraduate research programs, and honors college programming. Jungblut earned a bachelor's degree in political science from Binghamton University in New York; a master's degree in political science from Rice University in Houston, Texas; and a doctoral degree in political science—also from Rice University.

## INSTRUCTORS

---

### **Margot Saltonstall**

#### **Associate Vice President for Enrollment Management and Student Affairs, Northern Arizona University**

Dr. Margot Saltonstall oversees Analytics, Assessment, and Enrollment & Student Services at Northern Arizona University. She provides leadership and coordination for enrollment initiatives across campus locations, modalities, and undergraduate/graduate populations and is responsible for divisional data analyses underlying those initiatives. She has worked in higher education for over twenty years and holds a PhD in educational psychology and MA in cultural anthropology.

## ACADEMIC IMPRESSIONS STAFF

---

### **Rabia Khan Harvey**

#### **Senior Program Manager, Academic Impressions, [rabia@academicimpressions.com](mailto:rabia@academicimpressions.com)**

Rabia Khan Harvey is a Senior Program Manager for our Title IX, Diversity and Inclusion, Mental Health and International Students/Study Abroad domains. She obtained her Bachelor's degree in Psychology from Elmhurst College and is a double-alum of Loyola University Chicago with a Master's in both Higher Education and Human Resources. She has over 18 years of professional experience in Student Affairs, primarily in student housing and Title IX. She has worked for four institutions over the span of these years including Elmhurst College, University of California, Riverside, Loyola University Chicago and Columbia College Chicago. Prior to joining Academic Impressions full-time in May 2018, Rabia served as the Director of Equity Issues & Title IX Coordinator for the Office of Equity Issues at Columbia College Chicago and Assistant Dean of Students/Deputy Title IX Coordinator at Loyola University Chicago. Within these role, Rabia provided direct oversight of student-on-student sexual misconduct investigations and ensured that sexual harassment matters were addressed efficiently and effectively. Rabia has also served as a subject-matter-expert and educator for Academic Impressions since 2013 specifically for Title IX related topics such as: understanding rape culture and gender-based violence, conducting trauma-informed investigations, and how to resolve sexual misconduct cases using the preponderance of the evidence standard. Rabia was recently recognized by Loyola University Chicago's School of Education as "The 2016 Higher Education Distinguished Alumna Award" for her leadership and dedication to preventing, educating and ending campus sexual violence.



## LOCATION

---

**October 28 - 30, 2019 | Minneapolis, MN**

**Hotel:**

Hyatt Regency Minneapolis

1300 Nicollet Mall

Minneapolis, MN 55403

612-370-1234

**Room rate:**

\$189 + tax

**Room block dates:**

The nights of October 27, 28, and 29, 2019.

**Room block cutoff date:**

October 6, 2019.

Reserve Your Room: Please call 612-370-1234 and indicate that you are with the Academic Impressions group to receive the group rate. Please book early - rooms are limited and subject to availability.

## The Academic Impressions Experience



Intimate, workshop-style trainings with personalized attention



Trainings are practical and action oriented so you can hit the ground running



Carefully vetted expert instructors who are also practitioners in the field



Learner-centric and designed for interaction and collaboration



Highly recommended:  
9 out of 10 participants recommend our trainings to colleagues